

Agreement Holder: Sourcewell
Agreement Number: DIV9-SW2023
Financial References



June 7, 2023

Sourcewell RFP 061323-Flooring 202 12th Street Northeast P.O. Box 219 Staples, MN 56479

Re: Division 9 Inc

18311 Bothell-Everett Hwy Ste 220

Bothell, WA 98012

We are pleased to inform you that the captioned account has been approved for bonding in the amount of \$5,000,000 single and \$20,000,000 aggregate with Merchants Bonding Company (Mutual) provided all underwriting conditions have been met. We have had an excellent relationship with Division 9 Inc since 2008 and have every confidence in this organization's ability. Bond rate is typically on a sliding scale starting at \$9.04/\$1000.

Please note that the decision to issue bonds is a matter between Division 9 Inc and Merchants Bonding Company (Mutual) and will be subject to the standard underwriting at the time of the bond request, which will include but not limited to the acceptability of the contract documents, bond forms and financing. This letter is written for no consideration, is not a legally binding document, and we assume no liability to third parties or to you if for any reason we do not execute said bonds.

Merchants Bonding Company (Mutual) is a licensed surety to issue bonds in the State of Washington and certified on the US Treasury Departments Listing of Approved Sureties (Department Circular 570), and is rated A (Excellent) VIII by AM Best Company.

If you have any questions or need additional information, please do not hesitate to contact our office.

Best regards,

Kara Skinner, Attorney-in-Fact



Know All Persons By These Presents, that MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., both being corporations of the State of Iowa, d/b/a Merchants National Indemnity Company (in California only) (herein collectively called the "Companies") do hereby make, constitute and appoint, individually,

Cameron Huntsucker; Jennifer Grenrood; Kara Skinner; Mercedes Trokey-Moudy; Sierra Maine

their true and lawful Attorney(s)-in-Fact, to sign its name as surety(ies) and to execute, seal and acknowledge any and all bonds, undertakings, contracts and other written instruments in the nature thereof, on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

This Power-of-Attorney is granted and is signed and sealed by facsimile under and by authority of the following By-Laws adopted by the Board of Directors of Merchants Bonding Company (Mutual) on April 23, 2011 and amended August 14, 2015 and adopted by the Board of Directors of Merchants National Bonding, Inc., on October 16, 2015.

"The President, Secretary, Treasurer, or any Assistant Treasurer or any Assistant Secretary or any Vice President shall have power and authority to appoint Attorneys-in-Fact, and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof."

"The signature of any authorized officer and the seal of the Company may be affixed by facsimile or electronic transmission to any Power of Attorney or Certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligations of the Company, and such signature and seal when so used shall have the same force and effect as though manually fixed."

In connection with obligations in favor of the Florida Department of Transportation only, it is agreed that the power and aut hority hereby given to the Attorney-in-Fact includes any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts required by the State of Florida Department of Transportation. It is fully understood that consenting to the State of Florida Department of Transportation making payment of the final estimate to the Contractor and/or its assignee, shall not relieve this surety company of any of its obligations under its bond.

In connection with obligations in favor of the Kentucky Department of Highways only, it is agreed that the power and authority hereby given to the Attorney-in-Fact cannot be modified or revoked unless prior written personal notice of such intent has been given to the Commissioner-Department of Highways of the Commonwealth of Kentucky at least thirty (30) days prior to the modification or revocation.

In Witness Whereof, the Companies have caused this instrument to be signed and sealed this 20th day of January , 2023 .

AND TO STAND THE STAND THE

MERCHANTS BONDING COMPANY (MUTUAL)
MERCHANTS NATIONAL BONDING, INC.
d/b/a MERCHANTS NATIONAL INDEMNITY COMPANY

President

COUNTY OF DALLAS ss.

On this 20th day of January 2023 , before me appeared Larry Taylor, to me personally known, who being by me duly sworn did say that he is President of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC.; and that the seals affixed to the foregoing instrument are the Corporate Seals of the Companies; and that the said instrument was signed and sealed in behalf of the Companies by authority of their respective Boards of Directors.

Вγ

Kim Lee
Commission Number 702737
My Commission Expires
April 14, 2024

Notary Public

(Expiration of notary's commission does not invalidate this instrument)

I, William Warner, Jr., Secretary of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., do hereby certify that the above and foregoing is a true and correct copy of the POWER-OF-ATTORNEY executed by said Companies, which is still in full force and effect and has not been amended or revoked.

In Witness Whereof, I have hereunto set my hand and affixed the seal of the Companies on this 7th day of June , 2023 .

STATE OF IOWA



Seattle, WA 98101 PH: (206) 684-6203 FX: (866) 359-7552

June 7, 2023

Sourcewell RFP 061323-Flooring 202 12th Street Northeast P.O. Box 219 Staples, MN 56479

RE: Division 9 Inc. dba Division 9 Flooring

To Whom It May Concern:

With respect to your consideration of an RFP from Division 9 Flooring, the following information may prove useful.

Currently, KeyBank makes available to Division 9 an operating line of credit commitment in the mid seven-figures which has a maturity date of September 30, 2023. The 12-month average balance is in the low seven-figures, thereby giving the company additional financing capacity. Aggregate depository balances have averaged in the low six-figures. The company has consistently met its payment and depository responsibilities.

In addition to the above referenced credit facilities, we would be happy to entertain any project specific financing needs Division 9 may have. In these circumstances, normal due diligence would apply, including review of the project scope, credit capabilities and history of the project owner and confirmation of the borrower's sound ongoing performance.

The information contained herein is based on KeyBank's underwriting criteria and the relationship at this present time. Please feel free to contact me if additional information would be helpful.

Sincerely,

Jill Scheuermann Senior Vice President

Washington Commercial Bank



June 12, 2023

Division 9 Flooring Melissa Rossi 42 Exchange Pl, Salt Lake City, UT 84111

Dear Melissa Rossi,

On behalf of Shaw Industries, Inc., I'm so pleased to welcome you to our Strategic Accounts program for commercial flooring products. Through this program, Division 9 Flooring can purchase the specified products at the prices shown in Attachment A for the purposes of their Sourcewell contract. All quote requests and orders under this program must provide the applicable Strategic Account customer name. To be eligible for the pricing herein, all products orders for Division 9 Flooring Sourcewell customers must be sidemarked with "D9 Sourcewell."

We are excited to continuing to have you as part of our Strategic Accounts program, and thank you for choosing Shaw flooring products.

Please contact your Pateraft Account Manager, Kandice Coleman at kandice.coleman@pateraft.com with any questions.

Sincerely,

Nick Peters

Nick Peters Vice President Strategic Accounts



6/6/2023

Division 9

Attn: Melissa Rossi

18311 Bothell Everett Hwy

Bothell, WA 98012

## Melissa:

Please use this letter to confirm four-year commitment from Forth Surfaces to partner with Division 9 in relation to the Sourcewell Authorized Dealer contract. Division 9 has full rights to distribute Forth Surfaces products.

Further, we have allocated capacity regarding both LVT and soft surface production to support the volume related to this program for the existence of the contract.

Please feel free to contact me with any questions or concerns. We appreciate the opportunity to partner! Thanks for your consideration.

Thanks,

**Andrew Miller** 

Partner

**Forth Surfaces** 

(706) 280-3049

andrew@forthsurfaces.com



To: Sourcewell

202 12th Street Northeast

P.O. Box 219 Staples, MN 56479

RE: RFP 061323-Flooring, Proposer Division 9 Inc.

To Whom It May Concern:

Please use this letter to confirm a four-year commitment from Infinite Hardwoods to partner with Division 9 in relation to the Sourcewell Authorized Dealer contract. Division 9 has full rights to label and distribute Infinite products, including but not limited to our Mill Creek engineered hardwood collection

Further, we have allocated production capacity to support the volume related to this program for the existence of the contract.

Please feel free to contact me with any questions or concerns. We appreciate the opportunity to partner with Sourcewell and Division 9.

Sincerely,

Seth Counsellor

Chief Operating Officer

x Seth Counsellor

Infinite Hardwoods



Chad Ballard
Director of Sales
206-514-1590
ChadB@SurfaceArtInc.com

May 24, 2023

TO: Contract Specialist RE: Sourcewell Authorized Dealer Division 9 Flooring, National contract authorization

Please be advised that Division 9 Flooring is an authorized dealer of Surface Art Inc. and will be acting as our agent for all projects, all products, and all regions under the Sourcewell National agreement.

Surface Art will also allocate production and distribution capacity to support volume orders from Division 9 related to being a Sourcewell Authorized Dealer.

This letter shall provide blanket endorsement from Surface Art Inc. for 4 years from today.

Thank you, Chad Ballard



26 KELLY DR. FRONT ROYAL, VA 22630 P: 888.397.2656 F: 540.987.5049 SALES@ZANDUR.COM

SARAH EGAN ZANDUR 610-932-4390 SEGAN@ZANDUR.COM

May 31, 2023

TO: Contract Specialist

RE: Sourcewell Authorized Dealer

Division 9 Flooring, National contract authorization

Please be advised that Division 9 Flooring is an authorized dealer of Zandur Rubber for the purpose of the National Sourcewell Flooring contract.

Zandur Rubber will also allocate production capacity to support order volume related to the Sourcewell National agreement. This letter shall provide blanket endorsement from Zandur Rubber for 4 years from today.

Thank you,

Sarah Egan

Sarah Egan



Kirsten Riesenweber Sales Executive 206-550-1274 <u>kirsten.riesenweber@jjflooring.com</u>

May 31, 2023

TO: Contract Specialist

RE: Sourcewell Authorized Dealer

Division 9 Flooring, National contract authorization

Please be advised that Division 9 Flooring is an authorized dealer of J+J Flooring for the purpose of the National Sourcewell Flooring contract.

J & J Flooring will also allocate production capacity to support order volume related to the Sourcewell National agreement. This letter shall provide blanket endorsement from J+J Flooring for 4 years from today.

Thank you,

Kirsten Riesenweber

To: Sourcewell

202 12th Street Northeast

P.O. Box 219

Staples, MN 56479

RE:

RFP 061323-Flooring, Proposer Division 9 Inc.

To Whom It May Concern:

Please use this letter to confirm a four-year commitment from TriWest Ltd. to partner with Division 9 in relation to the Sourcewell Authorized Dealer contract.

Division 9 has full rights to purchase Tri-West products, including AHF Commercial, Citywide, Metroflor, and all other collections available in the PNW.

Further, we have allocated production capacity to support the volume related to this program for the existence of the contract.

Please feel free to contact me with any questions or concerns. We appreciate the opportunity to partner with Sourcewell and Division 9.

Sincerely,

Josh Prewitt

Commercial Hard Surface Manager



JR Litehiser Territory Executive 541-550-0755 jr@pnwecs.com

May 31, 2023

TO: Contract Specialist

RE: Sourcewell Authorized Dealer

Division 9 Flooring, National contract authorization

Division 9 Flooring is an authorized dealer of Elite Crete Systems for the purpose of the National Sourcewell Flooring contract.

Elite Crete Systems will also also insure production capacity to support order volume related to the Sourcewell National agreement. This letter shall provide blanket endorsement from Elite Crete Systems 4 years on today.

Thank you,

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