



**NEW DEAL DEICING**

## **STANDARD TRANSACTION DOCUMENTS**

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FORMAL PRICE QUOTE

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PRODUCT INVOICE



# New Deal Deicing

*Specialist in Solids*

*Unique Product, Premium Service™*

March 10, 2023

## Price Quote: New Deal Deicing Product & Service Quote

VIP Sourcewell Customer, Anytown, PA

2205 lbs. Super Sack:	Product Price:	\$	2,995.00
<b>NEWDEAL® BrineX</b>	20% Sourcewell Discount		<b>\$599.00</b>
Quantity: <b>20 totes</b>	2% Volume Discount		<b>\$47.92</b>
	<b>VIP Price:</b>	<b>\$</b>	<b>2,348.08</b> x 20
	Total Product:	\$	46,961.60
	Optional Freight:	\$	1,500.00
	<b>Total (with Freight):</b>	<b>\$</b>	<b>48,461.60</b>

55 lbs bag, 40 bags/pallet:	Product Price:	\$	2,595.00
<b>Sodium Formate De-Icer</b>	20% Sourcewell Discount		<b>\$519.00</b>
Quantity: <b>5 pallets</b>	<b>VIP Price:</b>	<b>\$</b>	<b>2,076.00</b> x 5
	Total Product:	\$	10,380.00
	Optional Freight	\$	499.00
	<b>Total (with Freight):</b>	<b>\$</b>	<b>10,879.00</b>

BM-450 Brine Maker	Product Price:	\$	4,995.00
Gas Motor Option	10% Sourcewell Discount		<b>\$499.50</b>
	<b>VIP Price:</b>	<b>\$</b>	<b>4,495.50</b>
	Optional Freight	\$	650.00
	<b>Total (with Freight):</b>	<b>\$</b>	<b>5,145.50</b>

- ✓ **Product Pricing Valid Until March 1, 2024. Freight valid until April 10, 2023.**
- ✓ Complimentary interactive online training for snow removal staff available 24/7. (Value: \$2,000)
- ✓ Quote assumes receiver has a forklift for unloading. Lift gate costs extra.
- ✓ Quote is for normal transit time - 1-2 business days if no weather delay.
- ✓ New Deal proudly serves more than 500 municipal, educational, and commercial customers nationwide.
- ✓ Call 303-459-2500 to place an order.



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## ORDER CONFIRMATION

DATE: 3/11/2023

TO	FROM
VIP SOURCEWELL CUSTOMER Attn: John Smith Tel: 100-100-1000 Email: jsmith@vipcustomer.com	Laura Miao, Sales Manager New Deal Deicing Tel: 303-459-2500 Email: laura@newdealdeicing.com

## ACKNOWLEDGMENT AND ACCEPTANCE OF ORDER

**Order Date:** 3/11/23

**P.O. Number:** SOURCE01

**Buyer Contact:** John Smith

We are in receipt of your order as detailed below:

QTY	DESCRIPTION	UNIT PRICE	TOTAL
20	NEWDEAL® BrineX Non-Chloride Deicer; 2,205 supersack	\$ 2,348.08	\$ 46,961.60
5	Sodium Formate De-Icer, 55lb bags, 40 bags/pallet	\$ 2,076.00	\$ 10,380.00
1	BM-450 Brine Maker; 450 gallon capacity. Gas motor	\$ 4,495.50	\$ 4,495.50
SUBTOTAL			\$ 61,837.10
FREIGHT (PRE-PAID)			\$ 2,649.00
TOTAL			\$ 64,486.10

**TERMS:** Net 30

**EXPECTED SHIP DATE:** 3/12/23

**TRANSIT TIME:** NEXT DAY (expect delivery 3/13/23)

### **BILL TO:**

VIP SOURCEWELL CUSTOMER  
100 MAIN STREET  
ANYTOWN, PA 10001

### **SHIP TO:**

VIP SOURCEWELL CUSTOMER  
RECEIVING BUILDING 10A  
100 ENTERPRISE BLVD  
ANYTOWN, PA 10001

We confirm acceptance of said order, with terms as stated above.



**NEW DEAL DEICING**  
**6883 E. 47th Avenue Dr.**  
**Denver, CO 80216**  
Tel: 303-459-2500

Invoice No. **031523**

## INVOICE

### Customer

*Company:* VIP Sourcewell Customer  
*Address:* 100 Main Street  
*City:* Anytown *State:* PA *ZIP:* 10001  
*Phone:*

### Misc

*Date:* 3/15/2023  
*P.O. Number:* SOURCE01  
*Rep:* Laura  
*Due Date:* 4/15/2023

Qty	Unit	Description	Unit Price	TOTAL
20	Totes	NEWDEAL® BrineX Non-Chloride Deicer 2205 lb. super sack	\$ 2,348.08	\$ 46,961.60
5	Skids	Sodium Formate De-Icer 55lb bags, 40 bags/pallet	\$ 2,076.00	\$ 10,380.00
1	Item	BM-450 Brine Maker 450 Gallon Capacity - Gasoline Motor/Pump	\$ 4,495.50	\$ 4,495.50
<i>SubTotal</i>				\$ 61,837.10
<i>Freight 1</i>				\$ 1,500.00
<i>Freight 2</i>				\$ 499.00
<i>Freight 3</i>				\$ 650.00
<b>TOTAL</b>				<b>\$ 64,486.10</b>

### Delivery

*Comments:* Product was delivered on 3/14/23.

Office Use Only

PLEASE MAKE CHECK PAYABLE TO NEW DEAL DEICING  
BALANCE DUE IN FULL 30 DAYS FROM INVOICE DATE.  
A LATE CHARGE OF 1 1/2% PER MONTH WILL BE IMPOSED ON ALL OVERDUE AMOUNTS.

***Thank you for choosing NEWDEAL®!***