



BERVEN INDUSTRIES LLC dba New Deal Deicing - Sourcewell Price Sheet
 Effective Date 3/1/2023

MASTER PRICE LIST							
ITEM	SKU	UNIT	LIST PRICE	DISCOUNT FROM LIST PRICE	PROPOSED SOURCEWELL CONTRACT PRICE* (ANY QTY)	VOLUME DISCOUNT FOR FULL LOAD (20 SKID MINIMUM)	PROPOSED SOURCEWELL CONTRACT PRICE* (VOL. DISCOUNT)
1	NEWDEAL BrineX Non-Chloride De-icer - 2,205 lb bag (1 MT)	1 TOTE	\$ 2,995.00	20%	\$ 2,396.00	2%	\$ 2,348.08
2	NEWDEAL BrineX Non-Chloride De-icer - 2 x 1,000lb Bags	1 PALLET	\$ 2,945.00	20%	\$ 2,356.00	2%	\$ 2,308.88
3	NEWDEAL BrineX Non-Chloride De-icer - 55 x 40lb Bags	1 PALLET	\$ 3,295.00	20%	\$ 2,636.00	2%	\$ 2,583.28
4	Sodium Formate Non-Chloride De-icer - 2,205lb bag (1 MT)	1 TOTE	\$ 2,495.00	20%	\$ 1,996.00	2%	\$ 1,956.08
5	Sodium Formate Non-Chloride De-icer- 40 x 55lb Bags	1 PALLET	\$ 2,595.00	20%	\$ 2,076.00	2%	\$ 2,034.48
6	BM-250 Brine Maker - Gas Motor	1 UNIT	\$ 3,695.00	10%	\$ 3,325.50	N/A	N/A
7	BM-450 Brine Maker - Gas Motor	1 UNIT	\$ 4,995.00	10%	\$ 4,495.50	N/A	N/A
8	BM-450 Brine Maker - Electric Motor	1 UNIT	\$ 5,995.00	10%	\$ 5,395.50	N/A	N/A
9	BM-800 Brine Maker - Gas Motor	1 UNIT	\$ 7,995.00	10%	\$ 7,195.50	N/A	N/A
10	BM-800 Brine Maker - Electric Motor	1 UNIT	\$ 8,995.00	10%	\$ 8,095.50	N/A	N/A
11	ICS-100-E - One Lane Brine Sprayer - Electric Pump	1 UNIT	\$ 2,590.00	10%	\$ 2,331.00	N/A	N/A
12	ICS-100 - One Lane Brine Sprayer - Gas Pump	1 UNIT	\$ 3,975.00	10%	\$ 3,577.50	N/A	N/A
13	ICS-100 - Three Lane Brine Sprayer - Gas Pump	1 UNIT	\$ 5,485.00	10%	\$ 4,936.50	N/A	N/A
14	ICS-200-E - One Lane Brine Sprayer - Electric Pump	1 UNIT	\$ 2,690.00	10%	\$ 2,421.00	N/A	N/A
15	ICS-200 - One Lane Brine Sprayer - Gas Pump	1 UNIT	\$ 4,375.00	10%	\$ 3,937.50	N/A	N/A
16	ICS-200 - Three Lane Brine Sprayer - Gas Pump	1 UNIT	\$ 5,885.00	10%	\$ 5,296.50	N/A	N/A
17	ICS-300-E - One Lane Brine Sprayer - Electric Pump	1 UNIT	\$ 3,290.00	10%	\$ 2,961.00	N/A	N/A
18	ICS-300 - One Lane Brine Sprayer - Gas Pump	1 UNIT	\$ 4,875.00	10%	\$ 4,387.50	N/A	N/A
19	ICS-300 - Three Lane Gas Sprayer - Gas Pump	1 UNIT	\$ 6,385.00	10%	\$ 5,746.50	N/A	N/A
20	Misco PA-202 - NEWDEAL Brine Refractometer	1 UNIT	\$ 665.00	15%	\$ 565.25	N/A	N/A

Freight quoted separately. No additional charge for customer pick-up or customer arranged freight.