



To: Federal Contracts Corp

From Doug Zukowski

Re: Letter of Authorization

Date: January 5, 2023

This letter is to certify that Signal Power authorizes Federal Contracts Corp to supply, promote, offer and represent Signal Power for Sourcewell RFP 020923 Portable Construction Equipment with Related Accessories and Attachments. In the event of an award, Signal Power empowers Federal Contracts Corp to represent the Signal Power HYBRIDTOWER light towers to Sourcewell members. This includes authority to transact with Sourcewell members, document sales, retain records, and pay administrative fees. This list does not restrict FCC from performing any additional required duties on behalf of Signal Power identified by Sourcewell.

Sincerely,

A handwritten signature in blue ink that reads 'M Doug Zukowski'.

Doug Zukowski



**Caterpillar Inc.**

Caterpillar Defense  
100 N.E. Adams St.  
AB 6310  
Peoria, IL 61629  
USA

January 15, 2020

Dear Sir or Madam,

I have personally worked with Federal Contracts Corp for over ten years and have always found their staff to be very professional and thorough when supplying our mutual end-customers with quality Cat® equipment. Federal Contracts Corp has proved to be a strong business partner of ours when the Government utilizes small business set-asides, as they have built solid relationships with our U.S. Cat dealers for parts, service and warranty requirements.

All Cat products sold by Federal Contracts Corp to the Government receive the same consideration and support from our Cat dealers as if the customer had purchased them directly from Caterpillar Defense.

If you have any questions regarding the relationship between Caterpillar and Federal Contracts Corp, please feel free to contact me any time at (309) 494-0529 or [James.Bartelme@cat.com](mailto:James.Bartelme@cat.com).

Thank you for your consideration of Federal Contracts Corp,

A handwritten signature in black ink that reads "JBartelme". The signature is stylized, with the first letters of the first and last names being capitalized and prominent.

James Bartelme  
U.S. Sales Manager  
Caterpillar Defense  
Caterpillar Inc.

Dec 7th, 2022

Re: Federal Contracts Corp

To Whom It May Concern

Federal Contracts Corp (FCC) has been representing Felling Trailers, Inc. for the purpose of selling products to Federal, State and Municipal Government since 2009. They have been a valuable partner in situations where the Government has identified solicitation/contract requirements to be Small Business Set Asides or when the Government has requested additional bids from small business firms for unrestricted bids.

All Felling products sold by FCC to the Government are fully supported by Felling dealers to ensure the end user receives the same consideration and support as if the customer had purchased the products directly from Felling.

FCC is an absolute first-class organization. They value hard work, honesty, accountability, and personal relationships. Felling Trailers is truly honored to call them a partner for over 11 years!

If you have any questions, regarding the relationship between Felling Trailers, Inc. and Federal Contracts Corp, please contact the undersigned at (320) 352-5239, fax (320) 352-5230 or email [pat.jennissen@felling.com](mailto:pat.jennissen@felling.com).

Regards,



Patrick Jennissen  
E.V.P. Sales/Marketing  
Felling Trailers, Inc.



01 December 2022

Reference Federal Contracts Corporation

Subject: Letter of Recommendation

Federal Contracts Corporation (FCC) has been representing Manitowoc, as our representative, for the purpose of selling products to the Federal Government in those instances where the Government has identified solicitation/contract requirements to be Small Business Set Asides or when the Government has requested additional bids from small business firms for unrestricted bids. Additionally, FCC represents Manitowoc products through its contract with GSA

Manitowoc has been working with FCC for fifteen years during which time Manitowoc has developed an excellent working relationship with FCC. All Manitowoc products sold by FCC to the Government are fully supported by Manitowoc dealers to ensure the end user receives the same consideration and support as if the customer had purchased the products directly from Manitowoc.

If you have any questions, regarding the relationship between Manitowoc and Federal Contracts Corporation, please contact the undersigned at (717) 593-5594, or email [darryl.mellott@manitowoc.com](mailto:darryl.mellott@manitowoc.com).

Regards,

A handwritten signature in black ink, appearing to read 'Darryl Mellott', with a stylized flourish extending to the right.

Darryl Mellott  
Director Government Marketing Americas  
Manitowoc



2100 Highway 55  
Medina, MN  
55340

Sender Phone 763-525-7753  
Sender Mobile 612-710-2134  
Sender Email [steve.hersman@polaris.com](mailto:steve.hersman@polaris.com)

December 1, 2022

Federal Contracts Corp  
Mr. Clark Ricke  
12918 N Nebraska Ave  
Tampa, FL 33612

Dear Mr. Ricke,

This Letter of Supply is in reference to the offer that Federal Contracts Corp submitted in response to the General Services Administration's Contract number GS-03F-113DA.

In the event the Federal Contracts Corp has been or is awarded a Multiple Award Schedule (MAS) contract under the aforementioned solicitation/contract number, Polaris Sales, Inc. will assure an uninterrupted source of supply, with sufficient quantities of product to satisfy the Government's requirements, for the duration of the contract period (to include option periods). Please see Exhibit A the attached list of brands, product lines, and/or manufacturers Polaris Sales, Inc. agrees to supply.

Polaris Sales, Inc. understands that all products and services offered on Federal Contracts Corp's MAS contract must be compliant with the Trade Agreements Act (TAA)(19U.S.C. 2501, et seq.). Further, while we understand that responsibility for TAA compliance resides with Federal Contracts Corp, Polaris Sales, Inc. agrees to work and cooperate with Federal Contracts Corp to support Offeror's TAA compliance of items offered on its contract and provide country of origin information.

Sincerely,

A handwritten signature in blue ink, appearing to read "Randall W. Sweeney". The signature is fluid and cursive, with a long, sweeping underline.

Randall W. Sweeney  
Director Government Contracting



2100 Highway 55  
Medina, MN  
55340

Sender Phone 763-525-7753  
Sender Mobile 612-710-2134  
Sender Email [steve.hersman@polaris.com](mailto:steve.hersman@polaris.com)

#### Exhibit A

POLARIS' Government and Defense offered product line as: All-terrain vehicles (ATV), off-road vehicles (ORV), Indian motorcycles, snowmobiles, Slingshots, GEM electric vehicles, Taylor-Dunn vehicles & equipment, service options, extended warranties and vehicle parts and accessories.

January 2, 2023

To Whom It May Concern:

Federal Contracts Corp (FCC) has been working with Case IH in the agricultural space for almost a decade. Over this time period, Clark and his team have maintained excellent relationships with our brand, our dealership network and most importantly, the agencies FCC serves. FCC has been an effective partner in situations where the government has identified a solicitation and or contract requirements to be a Small Business Set Aside. FCC has proven to be relentless in delivering our brand to end users in an efficient and professional manor.

Case IH products sold by FCC to government entities are supported by our vast 650+ dealer network locations, sales staff, and parts/service departments across the U.S. FCC serves an active role in Case IH's success in the sales process to Federal agencies, bringing knowledge and benefits we cannot supply alone.

If you have any questions on the relationship FCC and Case IH share, please contact me at the email/ phone # below.

Best Regards



Clint Jenkins  
Strategic Accounts Manager

Case IH NAFTA  
Email: [Clinton.jenkins@caseih.com](mailto:Clinton.jenkins@caseih.com)  
Phone: (937) 218-1701

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AND 42.1503

FOR OFFICIAL USE ONLY

**CONTRACTOR PERFORMANCE ASSESSMENT REPORT (CPAR)**

INCOMPLETE-REVIEWED

**Nonsystems**

**Name/Address of Contractor:**

Vendor Name: FEDERAL CONTRACTS CORP

Division Name:

Street: 12918 N NEBRASKA AVE

City: TAMPA

State: FL Zip: 336124446

Country: USA

CAGE Code:

Unique Entity ID (SAM): TK67EL9NPMD9

Product/Service Code: W038 Principal NAICS Code: 532310

**Evaluation Type:** Interim

**Contract Percent Complete:**

**Period of Performance Being Assessed:** 09/22/2021 - 09/21/2022

**Contract Number:** GS30FBA003 47QMCE21FM507 **Business Sector & Sub-**

**Sector:** Nonsystems - Facilities Services

**Contracting Office:** GSA/FAS/TTL/QMD/STR **Contracting Officer:** MICHAEL SANDS **Phone Number:** 786-795-3259

**Location of Work:**

Pearl Harbor, HI - US Navy

**Date Signed:** 09/22/2021 **Period of Performance Start Date:** 09/22/2021

**Est. Ultimate Completion Date/Last Date to Order:** 09/30/2022 **Estimated/Actual Completion Date:** 09/30/2022

**Funding Office ID:** 47QMCE

**Base and All Options Value :** \$289,140 **Action Obligation:** \$289,140

**Complexity:** Low **Termination Type:** None

**Extent Competed:** Full and Open Competition **Type of Contract:** Firm Fixed Price

**Key Subcontractors and Effort Performed:**

**Unique Entity ID (SAM):**

**Effort:**

**Unique Entity ID (SAM):**

**Effort:**

**Unique Entity ID (SAM):**

**Effort:**

**Project Number:**

**Project Title:**

Heavy Equipment Rental - Pearl Harbor, HI

**Contract Effort Description:**

This order required the contractor to provide [1] wheel loader; [1] Skid steer and [1] Excavator to the US Navy at Pearl Harbor.

**Small Business Subcontracting:**

Does this contract include a subcontracting plan? No

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): N/A

**Evaluation Areas Past Rating Rating**

Quality: N/A Satisfactory

Schedule: N/A Satisfactory

Cost Control: N/A N/A



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Management: N/A Satisfactory  
Small Business Subcontracting: N/A N/A  
Regulatory Compliance: N/A N/A  
Other Areas:  
(1) : N/A  
(2) : N/A  
(3) : N/A

**Variance** (Contract to Date):  
Current Cost Variance (%): Variance at Completion (%):  
Current Schedule Variance (%):

**Assessing Official Comments:**

QUALITY: There were no issues reported by the end users on the quality for this task order. All equipment met the contractor requirements and any issues were resolved at the local level. Nothing was elevated to the STR Project Management Office. Contractor Rating for quality is satisfactory.

SCHEDULE: There were no issues reported by the end user on the schedule for this task order. Equipment was available at the start date of the request and throughout the period of performance. Contractor rating for schedule is satisfactory.

MANAGEMENT: There were no issues reported from the end user on the management for this task order. Any issues were resolved at the local level and nothing was elevated to the STR Project Management Office. All invoices received were at the correct rates and in accordance with the task order and schedule terms and conditions. Contractor rating for management is satisfactory.

**RECOMMENDATION:**

Given what I know today about the contractor's ability to perform in accordance with this contract or order's most significant requirements, I would recommend them for similar requirements in the future.

**Name and Title of Assessing Official:**

Name: JOE NIEWIADOMSKI  
Title: Program Analyst - STR  
Organization: GSA Fleet Short Term Rental - QMDGA  
Phone Number: 630-655-3529 Email Address: joseph.niewiadomski@gsa.gov  
Date: 01/17/2023

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AND 42.1503

FOR OFFICIAL USE ONLY

**CONTRACTOR PERFORMANCE ASSESSMENT REPORT (CPAR)**

INCOMPLETE-REVIEWED

**Nonsystems**

**Name/Address of Contractor:**

Vendor Name: FEDERAL CONTRACTS CORP

Division Name:

Street: 12918 N NEBRASKA AVE

City: TAMPA

State: FL Zip: 336124446

Country: USA

CAGE Code:

Unique Entity ID (SAM): TK67EL9NPMD9

Product/Service Code: 2330 Principal NAICS Code: 333120

**Evaluation Type:** Final

**Contract Percent Complete:**

**Period of Performance Being Assessed:** 06/17/2021 - 06/09/2022

**Contract Number:** GS30F0008S 140L3721F0088 **Business Sector & Sub-Sector:** Nonsystems  
- Vehicles

**Contracting Office:** NATIONAL INTERAGENCY FIRE CENTER **Contracting**

**Officer:** KATHLEEN M COLSON **Phone Number:** 208-387-5545

**Location of Work:**

**Date Signed:** 06/17/2021 **Period of Performance Start Date:** 06/17/2021

**Est. Ultimate Completion Date/Last Date to Order:** 04/15/2022 **Estimated/Actual Completion**  
**Date:** 06/09/2022

**Funding Office ID:** 140L37

**Base and All Options Value :** \$302,644 **Action Obligation:** \$302,644

**Complexity:** Medium **Termination Type:** None

**Extent Competed:** Full and Open Competition **Type of Contract:** Firm Fixed Price

**Key Subcontractors and Effort Performed:**

**Unique Entity ID (SAM):**

**Effort:**

**Unique Entity ID (SAM):**

**Effort:**

**Unique Entity ID (SAM):**

**Effort:**

**Project Number:**

**Project Title:**

Tiltbed Trailers

**Contract Effort Description:**

Tiltbed Trailers per specifications

**Small Business Subcontracting:**

Does this contract include a subcontracting plan? No

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): N/A

**Evaluation Areas Past Rating Rating**

Quality: N/A Satisfactory

Schedule: N/A Very Good

Cost Control: N/A Satisfactory

Management: N/A N/A

Small Business Subcontracting: N/A N/A

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Regulatory Compliance: N/A N/A

Other Areas:

(1) : N/A

(2) : N/A

(3) : N/A

**Variance** (Contract to Date):

Current Cost Variance (%): Variance at Completion (%):

Current Schedule Variance (%):

**Assessing Official Comments:**

QUALITY: A problem with a tire rub was discovered after delivery however the manufacturer was quick to help remedy the problem. The problem was fixed to the government's satisfaction.

SCHEDULE: Trailers delivered ahead of schedule

COST CONTROL: No cost increase

ADDITIONAL/OTHER: Very happy with the trailers received

**RECOMMENDATION:**

Given what I know today about the contractor's ability to perform in accordance with this contract or order's most significant requirements, I would recommend them for similar requirements in the future.

**Name and Title of Assessing Official:**

Name: KATHLEEN COLSON

Title: Contract Specialist

Organization: DEPT OF INTERIOR, BUREAU OF LAND MAN

Phone Number: 208-387-5545 Email Address: kcolson@blm.gov

Date: 01/30/2023